

AMERICAN LEGAL TECHNOLOGY INSIDER

Workshare issue new metadata guidelines

Following February's warning, by the US District Court for the Western District of Pennsylvania, that metadata continues to remain in documents being uploaded to the court server and that such data may reveal damaging and confidential information, Workshare has published a new *Best Practices Guide to Removing Metadata in Court Submissions*. The guide, which can be downloaded free of charge, discusses the challenges associated with cleaning metadata from documents and protecting organizations from the inadvertent disclosure of proprietary information. The guide also warns that as legal teams review materials and forward documents electronically from person to person, metadata may be automatically generated revealing when it was written, the author and more.

www.workshare.com/downloads/whitepapers

Frayman aim to ease WSJ's conflict worries

With *The Wall Street Journal* last week (7 April) running a major article on the problem of 'big blue-chip law firms' losing potentially lucrative work to smaller and mid-size firms because of ABA and state bar conflict of interest rules, The Frayman Group has just announced the filing of multiple patents relating to the automation and streamlining of conflicts of interest search, management and clearance processes. These technologies are ➡

➡ incorporated in the Frayman Compliguard Analyze and Compliguard Clear applications.

Frayman Group SVP products & chief marketing officer Alp Hug said the applications are aimed at "leveraging innovative approaches to change the focus of a conflicts department from repetitive, arduous work to strategic decision making. In doing so, we are helping law firms reduce the most time consuming of their new business cycle from multiple business days to mere minutes." Hug adds that "This approach reduces risk associated with 'knowledge gaps' that can occur from staff transitions and departures, while improving the effectiveness and efficiency of conflicts searches, and providing pre- and post-search analytics to increase the thoroughness of the vetting process." Compliguard conflicts clearance requests can even be handled by Blackberrys and iPhones.

- The Frayman Group has also announced a partnership with Smart WebParts to deliver out-of-the-box integration between the Frayman Compliguard Protect suite (of ethical walls, information barrier and unusual activity monitoring applications) and the Smart Time on-demand time capture and time entry system.

Metadata removal for iPad

Congratulations to 3BView, which is now supporting the new Apple iPad with its 3BCleanDocs cloud-based metadata removal service. Along with desktop and laptop PCs, the service also supports Blackberrys and iPhones.

www.3bclean.com



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April's new deals

Microsoft uses Integreon for LPO services

Integreon, a leading provider of legal process outsourcing services, has just gone public on details of an LPO contract to provide Microsoft with contract review and offshore document review services. In January 2009, Microsoft engaged Integreon for ediscovery and document review services. Microsoft has since expanded the relationship to include contract review, engaging a full time team of eight Fargo-based Integreon contract specialists and attorneys dedicated exclusively to Microsoft, as well as making Integreon Microsoft's exclusive provider of offshore managed document review. Through this relationship, Microsoft has reduced contract turnaround times by 20% and increased on-time delivery on contracts to 99.5%.

Canadian bank selects CT for spend management

The Royal Bank of Canada, the largest financial institution in Canada, has selected CT TyMetrix 360 as its global legal spend management platform. CT TyMetrix is a web-based hosted solution designed to help corporate legal departments control costs and improve litigation performance in their dealings with outside law firms. CT TyMetrix is a Wolters Kluwer CT group business.

Lombardo & Gilles implements Worldox DMS

Salinas, CA, based Lombardo & Gilles has purchased a Worldox DMS to handle document and email management. The implementation was carried out by Baker+Cadence Solutions.

Keno Kozie win at Briggs & Morgan

Minnesota-based Briggs & Morgan has selected Keno Kozie to provide an after-hours help desk service that has extended support hours within the firm while simultaneously maintaining an in excess of 80% first call resolution success rate.

New product launches

Guidance USB data collection v2 now shipping

Guidance Software's EnCase Portable v2, the second generation of its USB drive forensics data collection solution, is now shipping. New features include the ability to run keyword searches and quickly triage content on target computers.

www.guidancesoftware.com

APS upgrades RollCall application

Advanced Productivity Software (APS) has upgraded its RollCall staff time and attendance tracking software. New features include payroll audit reports, flexible daily schedule support and custom daily overtime rules.

www.aps-soft.com



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New product launches

Litera and ABBYY to integrate technologies

Litera Corporation ABBYY USA have announced an agreement to integrate Litera's Change-Pro document comparison software with ABBYY's OCR technology. The pairing of the two companies' technologies means users can now compare PDF documents in any language and then convert them into Microsoft Word for further editing, thereby completely integrating them into a law firm's document lifecycle management process.

Introducing a 'quick start' to new found time

PensEra Knowledge Technologies has announced a new 'Quick Start to New Found Time' initiative to help law firms quickly engage in recovering more revenues and generally increasing the overall effectiveness of their time management processes by using PensEra's TimeKM technology.

CT Coresearch extends UK trademark service

With UK trademark registrations almost doubling in five years, CT Corsearch has widened its UK-specific trademark search and clearance services with an expanded UK comprehensive, common law and register service. Users can review search results online using the CT Corsearch Advantage customizable and collaborative dashboard.

www.ctcorsearch.com

Smart WebParts now available in two editions

Smart WebParts has repositioned its Smart Time product suite into two editions: Professional for firms wanting to improve time capture on their existing platforms and Enterprise for firms wanting to replace their legacy time entry systems.

Speech technology news

Eckert Seamans selects Verdatum for DDS

Pittsburgh-based Eckert Seamans Cherin & Mellott LLC, which has over 330 attorneys located in 11 offices across the eastern United States, has installed a Verdatum digital dictation workflow system. The system is running across the firm's Citrix platform and has been integrated with Eckert Seamans' Worldox document management system.

Philips helping the police with their investigations

Together with channel partner Chader Business Equipment of Minnesota, Philips has won a contract to supply its Enterprise digital dictation software plus around 100 Philips Pocket Memo devices to the Duluth Police Department and Stearns County Sheriff's Office.

- As of the beginning of April Michaela Kraft, previously with the company's Vienna head office, has relocated to Toronto to take on the role of North American marketing manager for Philips Speech Processing.

Bighand strengthens its North American team

With a growing customer base in Canada and the US, Bighand has promoted regional sales manager Beth Thompson to director of sales and Ingrid Hugaard moves from the project management team to account manager. The company has also made a number of new appointments, including legal industry sales veterans Randy Brown and Ron Back both joining Bighand as regional sales managers. In addition Allison Stegich, most recently with Aon Corporation, has been recruited as North American marketing manager, and Alfredo Sierra joins the Bighand team as service desk analyst.



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Alber joins Pro Bono Net

Bryan Cave partner John Alber, who earlier this year received a *Law Technology News* lifetime achievement award for his contributions to the legal technology community, has joined the board of directors of Pro Bono Net, the national nonprofit dedicated to increasing access to justice.

New hires

New CEO for Wolters Kluwer's CT business

Wolters Kluwer has appointed Richard Flynn as CEO of its Corporate Legal Services business unit. CLS includes CT Corporation, CT Lien Solutions, CT TyMetrix, CT Summation and CT Corsearch. Flynn, who joins CLS from American Express, where he served as a senior VP and general manager, takes over from Chris Cartwright who has held a temporary leadership role since November 2009.

Nuix appoints regional sales VP

Corporate investigations and ediscovery specialist Nuix has appointed Rob Feigenbaum as regional VP of sales for the Western US. A former litigation attorney, Feigenbaum was previously at CLT Ventures and before that with FTI Consulting.

New CTO for American LegalNet

Desktop-to-courthouse workflow software provider American LegalNet has recruited Francesco Fabbrocino as chief technology officer. Fabbrocino, who will be based at the company's Los Angeles headquarters, was previously the CTO for Baseline Studio Systems in LA.

Hyperion appoints research unit head

Business and technology consultancy HyperionGP has appointed Ralph G Schroeder as managing director of its recently launched research business unit. Rated a pioneer in the field of intellectual ↗

↗ assest management, Schroeder will also be providing consulting services to clients of HyperionGP's intellectual property practice.

Cognition adds to management team

Stephen J Lief has joined Cognition Technologies as its new legal ediscovery business development expert, with responsibility for developing partnerships with ediscovery vendors, law firms and corporate legal departments. Lief has worked as a director of litigation support at several New York-based law firms and was most recently *Of Counsel* at Labaton Sucharow LLP.

iManage consultant joins Keno Kozie

Former Autonomy iManage (previously Interwoven) senior consultant Lisa McDonald has joined Keno Kozie as an engineering manager working on the the iManage Worksite business solutions team.

American Legal Technology Insider

American Legal Technology Insider (ALTi) is the legal IT industry newsletter for the US and Canadian large firms' market. It is available free of charge as a PDF. To subscribe email altisubs@legaltechnology.com

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Office hours: 8:00am to 2:00pm EST

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Altman Weil and Project Leadership in alliance

Two of the legal market’s largest independent consulting groups – Altman Weil Inc and Project Leadership Associates (PLA) – have signed a strategic alliance agreement. Both organizations have already worked together on projects for law firms and corporate legal departments, and the new alliance formalizes this relationship.

Along with Altman Weil bringing its 40 years track record of legal management consultancy to the alliance and PLA bringing in its business and technology consulting experience, the two organizations have formed a joint task force to develop new market offerings that leverage their expertise, including pricing strategies, project management and post-merger integration. When the news of the alliance first broke earlier this month, the sentiment on Twitter was the move was probably inevitable following the merger late last year of Hildebrandt and Baker Robbins.

www.altmanweil.com + www.projectleadership.net

HBR launch new IT survey

Staying in the world of legal management consultancy, Hildebrandt Baker Robbins has launched its 2010 annual IT Spending & Staffing Survey, which this year will focus on eleven IT service areas. The consultancy’s director of IT strategic planning Sally Gonzalez said the survey was “especially important this year in the light of the dramatic shifts in spending associated with the recent economic downturn.”

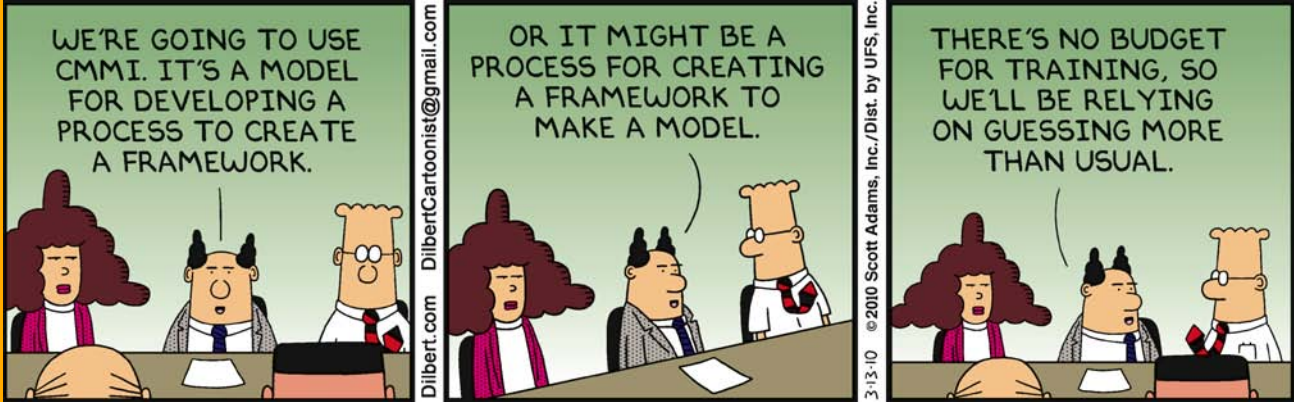
- You can enrol online to take part in the survey. The closing date for participation is 30 June and the results – which will show spending trends spanning 2008 through 2010 – will be published in August.

www.hbrconsulting.com/itsurvey

Next issue...

The next issue of ALTi (No.22) will be published on Thursday 13 May, 2010. The editorial deadline is 11 May – 6:00pm EST. In the meantime keep up with latest legal IT news by visiting our blog at

www.theorangerag.com



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