

CHARLES CHRISTIAN'S

# LEGAL TECHNOLOGY INSIDER

THE SOURCE FOR INDEPENDENT LEGAL TECHNOLOGY NEWS, COMMENT AND ANALYSIS

## BROWN SPENDING PLAN IS LCD RED LETTER DAY

After limping along on inadequate funding for the past few years, last week's public spending review by Chancellor of the Exchequer Gordon Brown has finally provided the Lord Chancellor's Department with some of the cash it urgently needs to carry out its long overdue improvements to both the civil and criminal courts systems in England, Wales and Northern Ireland. For example, last week's launch of the LEXicon judicial web portal has its roots in proposals originally made nearly a decade ago and the courts still lack a computerised central diary system.

Stripping out the funding earmarked for legal aid (this averages over £1,600 million a year) over the next three years until 2003/04, the LCD will have an extra £486 million at its disposal. Compared with its spending limits for the current year, over three years this amounts to almost a 17 percent increase in its total budget.

Welcoming the increase, the Lord Chancellor, Lord Irvine, said the funding secured was central to the department's plans to supply an improved service for those who need to use the civil courts. "We will achieve this," he said, "by providing improved IT facilities through the Modernising the Civil Courts programme."

Both the Court Service and many senior judges had pinned their hopes on a big increase because the lack of IT to support the Woolf civil procedure rules threatens to swamp the Royal Courts of Justice with paper. Ironically, under the old rules the courts operated an almost paperless regime because until a case came to trial just about the only documents they handled were the formal pleadings. Today, by comparison, they also have to contend with all the CPR files that, in the absence of any supporting case management systems, must be stored in hard copy format.

## TIME FOR THE LONG VACATION

This is the last issue of the Insider before our summer break for the Long Vacation. We will resume our regular fortnightly publishing cycle in the autumn with the next issue appearing on Wednesday 13th September. To keep

up with the latest legal IT and internet news visit the Legal Technology News.com web site which will continue to report on all the latest developments throughout the summer.

**LEGAL TECHNOLOGY**  
**Insider**  
[www.legaltechnology.org](http://www.legaltechnology.org)

## LATE NEWS IN BRIEF

■ **HEADHUNTERS HEADHUNTED**  
TMP Worldwide, probably best known in the UK for its Monster.com recruitment portal, announced last week that it was planning to acquire the QD Group legal recruitment consultancies. The deal is expected to be completed in September with QD founder Gareth Quarry becoming global president/legal of TMP's executive resourcing division. QD's publishing arm New City Media is not included in the proposed transaction.

■ **CONVEYANCING TIMES TO BE CUT**  
The English Law Society is part of a consortium that last week won a bid to operate the UK's first online conveyancing service for the next ten years. Called the National Land Information Service (NLIS) online conveyancing system, it will allow solicitors to exchange documents online, on secure pages, as well as conduct property and land searches throughout England and Wales. There will also be pages for public access that will provide information to the homebuyer.

The new service, which is scheduled to go live in approximately 12 months' time, is expected to cut ten days off the average of ten weeks that it currently takes to complete a house purchase. Other members of the consortium includes MacDonald Detwiler of Canada, the Halifax, Hays and Laser-Scan.

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## NEWS IN BRIEF

■ Recently formed firm AMS LAW, the result of the merger between THE LAW PARTNERSHIP and ASHTON MORTON SLACK, has chosen AIM's Evolution Client/Server for its practice and case management system. The AIM system, already in use at The Law Partnership, won out in a head-to-head race with Ashton's incumbent TFB system.

■ BURGESS SALMON in Bristol has ordered two iMANAGE content management software servers and 450 client access licenses. The contract was won through iManage's business partner METASTORM and the completion date for installing the new system, which will be integrated with NOVELL GroupWise, is November 2000.

iManage last week moved its UK head office to new premises at No 1 Farnham Road, Guildford, Surrey GU2 4RG. The new phone number is 01483 549040.

■ HAMMOND SUDDARDS has extended its videoconference network with the installation of three new TANDBERG 7000 systems. The new systems, which feature plasma screens, were supplied by the DIRECT VISUAL GROUP (01924 500433) and will be used to provide a remote training facility for lawyers.

■ AVENUE LEGAL SYSTEMS is developing an interactive web interface for its Wisdom case and practice management system. The interface will allow clients direct access both to monitor progress on existing matters and place new instructions. ADRIAN JONES has joined Avenue as development manager with responsibility for software, implementation and data transfer issues.

■ Earlier this month MICROSOFT's Word development group and members of its legal advisory council held a briefing in London for the IT directors of major law firms. The meeting included reports on the use of Microsoft Project within law firms and a preview of some of the lawyer-friendly innovations planned for the next release of Microsoft Word. The full version of this upgrade is unlikely to appear before the first half of 2002.

## KEYSTONE UNLOCKS BETTER RESULTS

The legal systems supplier Keystone Software has just reported its best figures to-date in its preliminary results for the year to 31st March. Turnover was up by over 200 percent from £1.6 million in 1999 to £4.8 million this year and its pre-tax losses were reduced from £2.4 million to just £200,000. Analysts say the company, which plans to move from the AIM market to a full main market listing later this year, is now expected to make profits of in the region of £4 million within two years.

Company chairman Tony Caplin said the company was planning to move beyond its traditional market of just the larger international law firms and over the next twelve months would develop a "shrink wrapped" package to meet the needs of and be affordable by medium-sized legal practices. It is understood the new package will be a cut down version of the standard Keystone system with some of the functionality, such as multi-currency, stripped out.

## IT TAIL WAGGING THE DOG ?

Overheard at last week's ABA conference in London: Apparently one of the reasons why top 100 US law firm McCutchen Doyle Brown, of San Francisco, was so keen to start on a Windows 2000 implementation project was to provide its IT staff with an interesting new challenge, rather than risk them grow bored and quit for other jobs.

## APIL SMALL FIRMS INITIATIVE

The Association of Personal Injury Lawyers (APIL) is to run a special conference in Harrogate on 24th November that will focus on the needs of smaller law firms. Marketing, funding, management and IT will all be covered in the seminar sessions and APIL is also planning a small exhibition to accompany the event. Along with exhibition space, there are also sponsorship opportunities. Contact Marlene Lord of APIL on 0115 958 0585 for more details.

## SITUATIONS VACANT

■ CMS OPEN ACCOUNT MANAGER - The role will be to sell and account manage CMS OPEN to law firms in the UK and Europe, based in either the North of England or London. Applicants should send a cv and covering letter to:  
**simon.price@solution6.com**

■ SALES MANAGER/DIRECTOR DESIGNATE - A long established London-based PMS and debt collection software specialist is looking for a new head of sales with marketing and business development skills. Excellent package with board and equity prospects for right candidate. Applicants should send cv and letter to: **info@legaltechnology.org**

## OSPREY GETS WEBWISE

Legal systems supplier Pracctice has launched a quartet of web-enabled options for users of its Osprey integrated accounts and case management software.

The four elements are: Web Publisher, which permits clients to monitor the progress of matters via the web, as well as letting fee earners access files remotely; Web Publisher Mobile, which provides the system with a WAP phone interface; Osprey Thin Client, which allows firms a web browser alternative to conventional Windows terminals over a WAN or LAN network; and Osprey ASP (application service provider) providing law firms with an alternative approach to buying and installing computer systems.

[www.pracctice.com](http://www.pracctice.com)

## WEB PIONEERS WANTED

Thompson Moore Associates is looking for firms that would like to be involved in the development of a web-enabled version of the company's practice management system. TMA director Alan Thompson says the new system will be a full browser implementation, rather than a Citrix thin client version, however he also warns that users may lose some functionality over an equivalent client/server system because of the difficulty of providing folder-type presentation in a web environment. Any firms interested in the project should contact TMA via email at [sales@tma.gb.com](mailto:sales@tma.gb.com)

## LATEST UPGRADES & FIXES

■ ResSoft Limited (previously Resolution) has released version 1.5 of its FIRMWARE practice management system. It has a 32-bit compliant interface throughout and is certified to run on a SQL Server 7.0 database. Other new features include a user navigation aid called In-Context.

■ Versions of the PALM PILOT IIIc, IIIxe and Vx handheld computers made between October 1999 and this April, fitted with 8Mb Dram chips, have a bug that can cause data corruption. A software patch is available and a web site has been set up to provide advice and diagnostic help.

[www.palm.com/support/dram](http://www.palm.com/support/dram)

■ Kommunicate, the UK distributor of the RIGHTFAX network fax product, now has a document management utility that can be integrated with the iMANAGE system. RightFAX already supports DOCS Open fax integration.

■ Microsoft has released INTERNET EXPLORER 5.5, the latest Windows version of its browser. The company says that although users will benefit from improved handling of frames and bug fixes, the main enhancements are under the bonnet for the benefit of third-party developers. The upgrade can be downloaded from the web.

[www.microsoft.com/windows/ie](http://www.microsoft.com/windows/ie)

## NEWS IN BRIEF

■ In the past three months, four UK top 100 UK law firms - including REYNOLDS PORTER CHAMBERLAIN and CRIPPS HARRIES HALL - have placed site licence orders for HUMMINGBIRD'S Enterprise Information Portal product. The first half of this year also saw Hummingbird sell over 4500 new document management licences in the UK legal market.

■ Scottish commercial firm SHEPHERD & WEDDERBURN has gone live with a browser-enabled case management and client response system. The new bespoke system, called BenchMark, was developed by INFOGRAPHICS (01592 750677) to provide clients with direct access to files via a "web-enabled self service delivery function" and allow lawyers to adapt legal workflow processes without having to master programming techniques or rely on IT specialists. IT director ANGUS MACKENZIE said the firm anticipated "a seven or eight-fold return on investment in the system over three years".

[www.infographics.co.uk](http://www.infographics.co.uk)

■ Legal systems supplier VIDESS has secured Investors in People, Microsoft Certified Solution Provider and ISO 9001 accreditation during the first six months of this year. The company is also working with BANNERS in Chesterfield on a new web-enabled case management system that gives the firm's clients direct access to their files via the internet. The system uses PROGRESS WebSpeed technology.

■ TIMESLICE is now selling its Lawman 2000 practice management system on the basis of either concurrent or per seat licensing. The company is also developing a browser/ASP interface for the system.

■ ELITE INFORMATION SYSTEMS has opened a European office in Brussels (33 (0) 143 292413). The regional sales manager is Harry Pfeffer.

■ REAL SOFTWARE of Belgium, which recently recruited JOHN KEANE as sales director for its FALCON subsidiary, has opened a UK office at Gainsborough House, 33 Throgmorton Street, London EC2N 2BR (020 7397 3360).

## LITIGATION SUPPORT NEWS IN BRIEF

■ G3 CONSULTING (020 7357 9441) has been appointed the first official UK supplier of the highly rated RINGTAIL Casebook case and knowledge management system from Australia. Although the UK office of SSG (see **Insider 104**) can also supply Ringtail to law firms taking the product as part of its ASP services, G3 is currently the only supplier in the UK with distribution rights to install the system on corporate and law firm intranets.

[www.g3consulting.co.uk](http://www.g3consulting.co.uk)

■ With the debate still continuing over the impact of the Woolf reforms and the role of IT in civil court procedures, OXFORD LAW & COMPUTING (01865 463033) has produced a study comparing the true costs of dictating and typing a wordprocessed list against the costs of getting a bureau to scan and code even one file. The study indicates the latter approach is cheaper, leading Oxford Law's Chris Dale to suggest that law firms should be more proactive in adopting a high tech approach to litigation because not only does it save on costs but these costs can be justified when it comes to taxation.

[www.oxfordlaw.co.uk/olc/CompareHead.htm](http://www.oxfordlaw.co.uk/olc/CompareHead.htm)

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## BUZZWORD CORNER

### ■ DREK VERSUS KRED

No, they are not alien races from StarTrek but competing approaches to establishing a business reputation. According to branding theory a conventional bricks and mortar legal practice follows a DREK path: differentiation, relevance, esteem and knowledge (in the context of a client's awareness of their existence). In other words, your reputation builds as word of your professional work spreads.

However if you are an internet start-up, such as FirstLAW, then you are likely to adopt the opposite KERD approach, starting with a big marketing splash to establish your name and attract business and then moving on to broaden your reputation on the credibility of your work.

## ABA LONDON - THE LEGAL TECH SESSIONS

What the technology sessions at last week's American Bar Association conference in London lacked in terms of numbers was more than made up by the enthusiasm of the contributors and novelty of the ideas being thrown up.

### ■ E-FILING AND COURT RECORD ACCESS

The e-filing session, headed by Jim Keane of Justicelink, saw a full and frank discussion of XML as a development tool for creating "smart" court documents.

Aside from the issue of whether XML would take off or just follow the example of previous platform-independent initiatives, such as plain Text and PDF, the session also revealed that electronic court records systems throw up important privacy and access to justice issues.

For example, e-filing may appear to save costs over the use of paper (if only in terms of the real estate required to store conventional files) but if the system was to be fair, special provision would have to be made so as not to exclude the so-called "digital underclass". At the very least this could involve installing scanners, scanner operators plus security to protect the scanners in every court in the country - a daunting task in the UK and probably unthinkable in the USA.

Similarly, court documents may already be in the public domain but for practical purposes "functional obscurity" means they are buried from sight - often literally in the bowels of a courthouse basement. The internet however raises the possibility that everyone's dirty washing relating to their business dealings, marital break-up and tax affairs could be made far more accessible to public scrutiny.

[www.legalxml.org](http://www.legalxml.org)

### ■ WIRING THE LEGAL PROFESSION

The undoubted highlight of Thursday's plenary session was a demonstration of the virtual reality system being used by Lord Saville's team as part of the ongoing Bloody Sunday Inquiry. Developed by NICLR (01232 680700) in Belfast, this is believed to be the first litigation support system in use anywhere in the world that, through its use of 3D graphics, provides an impartial aid to witnesses, as distinct from being just one side's reconstruction of events.

Other speakers brought home the message that while the use of legal technology is making some great leaps forward, there is still a long way to go between the vision of what could be achieved and what is actually being achieved in most High Street law firms.

For example, Steven Daitch of WestWorks produced research statistics revealing that while 83 percent of US sole practitioners now have internet access, among small firms the same piece of data still has to be entered on average three times - into the client management, time billing and document management systems - a duplication of effort that costs on average \$15,000 a year in staff time.

## MICROSOFT DOT NET - NOT QUITE THERE YET?

Some legal IT suppliers have already said they plan to make their case and practice management systems compatible with Microsoft's recently announced .NET "next generation" version of its Windows operating system. But is this something law firms need to worry about today?

The short answer is "no". What Microsoft outlined at a series of briefings in June was its blueprint for the future. Bill Gates described it as "far more ambitious" than just adding more internet features to an operating system. To this end .NET aims to move on from a PC-centric world and will instead offer web-based interaction between different types of application and different types of devices, including mobile phones and handheld computers.

The idea of being automatically able to share data between previously "isolated islands" - such as an insurance company and the law firms it instructs - through the use of the XML language and other aspects of .NET has been generally welcomed but it is still far too early for anyone to start pinning their hopes on the new platform.

For example although a beta version of the Visual Studio .NET development tool for the new system has already been announced, even Microsoft is not predicting server or Office based versions of .NET until at least the year 2002 and by then - if the antitrust case appeals process goes badly - Microsoft itself may no longer exist as a single company.

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## ONLINE CONTENT PROTECTION MADE SIMPLE

The last few weeks have seen the announcement of three new services designed to make life easier for content owners wanting to publish material on the net while still retaining downstream copyright control over their digital content.

Vyoufirst, from Silicon Valley-based Vyou.com, is a server based software application that can be set up to allow users to view information on a monitor but cannot print, copy, save or download it without first purchasing a special browser plug-in. UK company SealedMedia (01494 687200) offers a broadly similar approach with its system.

The third and most ambitious offering is from Brussels based Info2clear NV (020 7504 8353) which aims to become a pan-European registry and clearance house for internet content. To this end the system (which splits into two parts: Get-a-Seal for content owners and Get-a-Copy for content users) also includes an e-commerce element to handle the billing and payments sides of transactions. Although the commercial launch of Info2clear is not until September, media law firm Bird & Bird has already signed up to clear all its publications via the new service.

[www.vyou.com](http://www.vyou.com)

[www.sealedmedia.com](http://www.sealedmedia.com)

[www.info2clear.com](http://www.info2clear.com)

## PUBLISHING NEWS

■ REED ELSEVIER has headhunted ANDREW PROZES from the THOMSON CORPORATION to be the CEO of Reed's global legal publishing and information division. Based in New York, his responsibilities will include - in the words of the *Financial Times* - "the big challenge" of sorting out LEXIS-NEXIS. Prozes was previously the chief operating officer of the rival WESTLAW service.

■ SWEET & MAXWELL has launched *LocalawUK*. Along with the online version of its *Encyclopaedia of Planning Law & Practice*, the new service provides access to approximately 75 volumes' worth of local government law material.

■ BUTTERWORTHS LEXIS DIRECT has won the contract from the LORD CHANCELLOR'S DEPARTMENT to provide online legal information to the judiciary. The service, which will offer over 1000 judges in the UK access, via their laptops, to a customised version of Butterworths LEXIS Direct, is part of the COURT SERVICE's new LEXicon judicial web portal. This is intended to provide judges with a structured one-stop gateway to the internet.

■ HEMSCOTT.NET, the online financial information firm best known in the legal market for its HEMSCOTTLEGAL.COM service, is to take a full listing on the London Stock Exchange following a reverse takeover of the distribution company BRIDGEND.

■ This week saw the launch of the Industrial Society's new *Employment Law Online* service. The service is edited by Henry Scrope, the well-known employment law publisher who also produces the *LOAD Law on a Disc* service.

■ During the course of a presentation to PITCOM (the Parliamentary Information Technology Committee) earlier this month, representatives from CITU (the Central IT Unit) revealed that UK government policy has been revised and in future all consumer-oriented online information services will be standardised on a web browser plus XML platform.

## SITES TO BOOKMARK

■ The London office of STEELE & CO has launched what it believes is the first online agency for all divisions of the High Court (except Family) and the Central London County Court. To use the service solicitors instruct Steele & Co via a form on the web and confirm them via email.

[www.steele.co.uk](http://www.steele.co.uk)

■ HAYS DX has a new WebTrack service that allows Document Exchange users to check the delivery status of documents being sent by the tracked mail service.

[www.haysdx.co.uk](http://www.haysdx.co.uk)

■ The LAW MACHINE LAW CENTRE says it can save clients up to 80 percent off legal bills by helping them to provide more informed instructions to solicitors and save fees by undertaking some of the preparatory work themselves. The service does require users to download two browser plug-ins (Adobe eForm and TopLevel) to access the full service.

[www.startlawmachine.com](http://www.startlawmachine.com)

■ Another new self-help web site is DIVORCE-ONLINE which has been set up by family law specialist MARK KEENAN to provide support and advice for people who are either contemplating or in the throes of a divorce. There is also low cost (prices start at £55) DIY divorce software called Divorce Legalpac that visitors can download from the site.

[www.divorce-online.co.uk](http://www.divorce-online.co.uk)

■ Solicitor SUSAN CAPE, who is running "legal English" courses for foreign students from September, now has a web site to promote the courses. An online course is also under development.

[www.legalenglish.co.uk](http://www.legalenglish.co.uk)

■ LAWJUNCTION is a new marketing directory site for law firms that cover all areas of legal practice but focusing more on the consumer end of the market. It allows prospective clients to post their problems, free of charge, on the web so law firms, who subscribe to Lawjunction, can then submit quotes for handling the work. Law firms are charged a minimum of £500 a year to subscribe to the service.

[www.lawjunction.com](http://www.lawjunction.com)

## EPOCH FACING AUTUMN COMPETITION ?

Internet start-up Judicium is planning to launch two new online legal services this autumn. The first, called eSettle, is a dispute resolution/claims settlement service primarily designed for the insurance market. Freelawyer, the second service, is aimed at the consumer market and could present Epoch's Desktop Lawyer with its first serious competition.

[www.judicium.com](http://www.judicium.com)

## LAWYERS ONLINE HALTS SOUND-ALIKE

Following an interim injunction obtained a fortnight ago, the legal ISP Lawyers Online last week obtained a judgment in the Chancery Division (Birmingham District Registry) permanently restraining the new internet legal service Lawyeronline from conducting business using the internet domain name lawyeronline.co.uk or the trade name Lawyer Online "or any names deceptively similar".

In his judgment His Honour Judge Boggis QC, sitting as a High Court judge, said it was "significant that the defendant caused Lawyers Online's name to be listed in meta-tagging. I am told that this was entirely in error, but it does go to show the importance of the name."

The consent order dismissed Lawyers Online's claim for damages and made no orders as to costs. The UK domain name registry Nominet subsequently suspended use of the lawyeronline.co.uk domain name. It is also understood that the only legally-qualified person at Lawyeronline, which will shortly relaunch as DIY-Lawyer.com, is the managing director, who is a legal executive.

## ONLINE SERVICES WIN PRIZES

The online legal advice site LAW on the WEB won the award for "Best Personal Website" at this year's Yell Awards - the UK's equivalent of the Oscars for the internet - earlier this month. Barbara Newman, the development manager for new media services at Yell, said: "This site impressed the judges by its speed of download, wide range of information and ease of navigation".

The Yell event was hosted by TV presenter Jonathan Ross and two days later he was in action again hosting the Barclays/Sunday Telegraph @chievement Awards for British e-commerce companies. At this event although it failed to carry off the first prize, the legal auction service FirstLAW made it through as a finalist in the small business category.

Finally, the Property Search Agency won third place and a cheque for £1000 at the London ISI (Information Society Initiative) Interforum E-commerce awards for its Searchflow online search facility for conveyancing-related information. Jonathan Ross was not involved with this event.

## LEGAL IT DIARY DATES - AUTUMN PREVIEW

- **SEPTEMBER 13, EDINBURGH.** Nothing but the Net, a one day conference covering everything lawyers need to know about running a legal practice on the web. Organised by the Scottish Law Society. Fee £99 + VAT. For details call 0131 226 7422.
- **SEPTEMBER 19 & 20, LONDON.** Improving Profitability - one day conference plus optional workshop at Lord's Cricket Ground on law firm financial management. Speakers include Alan Rich of Elite, Anthony Armitage of FirstLAW and John Hilton of Clarke Willmott & Clarke. Fees from £447 + VAT. The event qualifies for 5.5 CPD hours. For details call Centaur on 020 7970 4770.
- **SEPTEMBER 21, BIRMINGHAM.** Cost effective web sites for law firms. Half day (starts 2:00pm) seminar for practitioners wanting a step-by-step guide to creating an Internet presence. Presented by Gerald Newman at the Birmingham Law Society offices. The event will be repeated at other locations during September and October. Admission free, call 0121 643 6256.  
[www.events.lawsociety.org.uk](http://www.events.lawsociety.org.uk)
- **SEPTEMBER 26, LONDON.** Law Summit 2000. One day conference at RIBA on business development strategies for law firms. Has strong focus on both e-commerce and European legal practice. Speakers include Neil Cameron, Richard Susskind and Mark Ford of Clifford Chance Online. Fees from £595 + VAT (£100 discount on bookings made before the end of July.) For details call Strategic Business Events (020 7733 3700).  
[www.strategicbusinessevents.co.uk](http://www.strategicbusinessevents.co.uk)
- **SEPTEMBER 27 & 28, NEW YORK.** LegalTech September at the Hilton. The conference will feature Anthony Armitage of FirstLAW.co.uk going head to head with John B Henry of eLawForum.com over the future of online auction systems for legal services.  
[www.legaltechshow.com](http://www.legaltechshow.com)
- **OCTOBER 3-to-5, LONDON.** E-commerce for the Legal Profession two day conference plus optional workshop at the Kensington Palace Hotel, W8 on legal e-business strategy. Speakers include Nicola Webb of Osborne Clarke, Mark Boggis of Blue Flag and Neil Cameron. Fees from £995 + VAT. The event qualifies for 12 CPD hours. For details call the Ark Group on 020 8785 2700.
- **OCTOBER 18-to-20, GLENEAGLES.** Legal IT Forum 2000 - the "Glen Legal" conference has its second outing. Confirmed speakers include David Maister and Tony Williams of Anderson Legal. For details call 020 7566 5612.

## READER SERVICES

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[info@legaltechnology.org](mailto:info@legaltechnology.org)  
[www.watchingbrief.com](http://www.watchingbrief.com)

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## THE NEXT ISSUE

The next issue of Legal Technology Insider - No. 106 - will be published on Wednesday 13th September, 2000.

# THE LEGAL WEB TOP 20

Welcome to the third of our monthly traffic reports on the UK's busiest legal web sites and portals. The figures are to the 30th June and, with the long vacation looming, will probably be a seasonal high for many sites until the autumn. This month's placing are in bold and last month's are in brackets. Butterworths' figures relate only to their free material, not their subscription-based sites.

June saw six new entries into the chart, as well as an overall increase in the total volume of traffic - for example Osborne Clarke had a 26 percent increase in page views. This suggests that not only are more people using the legal web but also that they are using it more often. Sites just outside the chart include LegalCV and we expect further growth from Law on the Web following its Yell awards win.

1. (1) Interactive-Lawyer/LAWTEL (www.interactive-lawyer.com)  
Page Views 1.47 million - Sessions 52,170 - Hits 8.04 million
2. (2) International Centre for Commercial Law (www.icclaw.com)  
Page Views 758,326 - Sessions 66,155 - Hits 1.98 million
3. (3) Butterworths LEXIS Direct (www.butterworths.com)  
Page Views 456,110 - Sessions 84,385 - Hits n/a
4. (7) Legal Week (www.legalweek.net)  
Page Views 262,300 - Sessions n/a - Hits 575,500
5. (-) Sweet & Maxwell (www.sweetandmaxwell.co.uk)  
Page Views 229,176 - Sessions 46,393 - Hits 236,033
6. (10) Employment Law (www.emplaw.co.uk)  
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